

TO: DR. JENNIFER IVORY- TATUM , SUPERINTENDENT AND THE BOARD OF EDUCATION

FROM: RANDY ASHMAN

SUBJECT: DISTRICT WIDE CLEANING CONTRACT RENEWAL

DATE: 02/07/20

The cleaning contract allows for an annual increase equal to CPI. (ESS) Environmental Service Solutions is requesting 2.3% increase to the cleaning contract for next year 2021/2022, including all buildings, will be \$1,245,915.

ESS will maintain our buildings to be in a clean condition and fully adhere to all Green Cleaning Standards set forth by the State of Illinois and is in full compliance. Their supervisors complete Quality Assurance Inspections at each facility.

They resolve problems well and provide appropriate staffing in all the buildings. This is a local Urbana company and they take pride in the work they do for Urbana School District 116. We have been overall pleased with their service and they correct problems that are identified. ESS has been our cleaning contractor for the past twenty years.

Recommendation is to renew the cleaning contract for the year 2021/2022 with Environmental Service Solutions in the amount of \$1,245,915.

Attachment: Cleaning Contract Proposal.

RANDY ASHMAN
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"Cleaning to Provide Safe Work Environments"
January 28, 2020

Randy Ashman
Urbana School District #116
205 N. Race St.
Urbana, IL 61801

Mr. Ashman:

We appreciate our working relationship with Urbana School District #116 for the past twenty years. Throughout the years, we have weathered many changes together.

We continue to work hard to provide janitorial services efficiently and effectively. The minimum wage is increasing by \$2.75/hr. including the January 1, 2020, July 1, 2020, and January 2021 increases. The Consumer Price Index has increased by 2.3% from 2019 to 2020. We are requesting a contract extension with an increase of 2.3%.

As you are aware, the minimum wage will continue to increase by \$1.00/hour every year until it reaches \$15/hour. We expect that we will not be able to renew the contract for 2021/2022 due to the continued increase in the minimum wage. We do plan to participate in the RFP process when it goes out to bid.

We propose the following annual amounts for the 2020/2021 contract year. If you have any questions, please let me know.

King	\$ 87,226
Leal	\$ 83,837
Preston Williams	\$ 96,246
Thomas Paine	\$ 59,919
Early Childhood	\$ 70,014
Wiley	\$ 64,184
Yankee Ridge	\$ 92,906
Urbana Middle School	\$ 315,070
Urbana High School	\$ 347,343
Administrative Building	\$ 24,680
USD Maintenance	\$ 4,490
TOTAL	\$ 1,245,915

Sincerely,

Paul Taylor
President, ESS Clean, Inc.

CC: Linda Corbett

